

PROPOSAL FOR THE ALLOCATION OF PROFITS FOR THE YEAR ENDED DECEMBER 31, 2017

(subject to the approval by the Ordinary General Shareholders Meeting to be held on April 5, 2018)

(amounts in constant million Mexican pesos as of December 31, 2017)

Accumulated retained earnings:	\$ 67,885
2016 Capitalization of retained earnings:	\$ (9,464)
Earnings for the year ended December 31, 2017:	\$ 15,221
Equity in subsidiaries and associates:	\$ (17,867)
Unallocated earnings:	\$ 55,775
Share repurchase reserve:	\$ (9,310)*
Retained earnings remainder:	\$ <u>46,465</u>

^{*} Approximately, considering the amount of USD\$500 millon or its equivalent in Mexican pesos, based on an Exchange rate of Ps18.6196 per dollar.