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Among others, such risks, uncertainties, and assumptions include those discussed in CEMEX's most recent annual report and those detailed from time to time in CEMEX's other filings with the Securities and Exchange Commission and the Mexican Stock Exchange (Bolsa Mexicana de Valores), which factors are incorporated herein by reference, including, but not limited to: impact of pandemics or outbreaks of infectious diseases and the response of governments and other third parties, including with respect to the novel strain of the coronavirus identified in China in late 2019 and its variants ("COVID-19"), which have affected and may continue to adversely affect, among other matters, the ability of our operating facilities to operate at full or any capacity, supply chains, international operations, availability of liquidity, investor confidence and consumer spending, as well as the availability of, and demand for, our products and services; the cyclical activity of the construction sector; our exposure to other sectors that impact our and our clients' businesses, such as, but not limited to, the energy sector; availability of raw materials and related fluctuating prices; volatility in pension plan asset values and liabilities, which may require cash contributions to the pension plans; the impact of environmental cleanup costs and other liabilities relating to existing and/or divested businesses; our ability to secure and permit aggregates reserves in strategically located areas; the timing and amount of federal, state and local funding for infrastructure; changes in the level of spending for private residential and private nonresidential construction; changes in our effective tax rate; competition in the markets in which we offer our products and services; general political, social, health, economic and business conditions in the markets in which we operate or that affect our operations and any significant economic, health, political or social developments in those markets, as well as any inherent risks to international operations; the regulatory environment, including environmental, energy, tax, labor, antitrust, and acquisition-related rules and regulations; our ability to satisfy our obligations under our material debt agreements, the indentures that govern our outstanding notes, and other debt instruments and financial obligations, including our subordinated notes with no fixed maturity and other financial obligations; the availability of short-term credit lines or working capital facilities, which can assist us in connection with market cycles; the impact of our below investment grade debt rating on our cost of capital and on the cost of the products and services we purchase; loss of reputation of our below investment grade debt rating on our cost of capital and on the cost of the products and services we purchase; loss of reputation of our below investment grade debt rating on our cost of capital and on the cost of the products and services we purchase; loss of reputation of our below investment grade debt rating on our cost of capital and on the cost of the products and services we purchase; loss of reputation of our below investment grade debt rating on our cost of capital and on the cost of the products and services we purchase; 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changes in the economy that affect demand for consumer goods, consequently affecting the demand for our products and services; weather conditions, including but not limited to, excessive rain and snow, and disasters such as earthquakes and floods; trade barriers, including tariffs or import taxes and changes in existing trade policies or changes to, or withdrawals from, free trade agreements, including the United States-Mexico-Canada Agreement ("USMCA"), which was signed on November 30, 2019 and entered into force on July 1, 2020, superseding the North American Free Trade Agreement ("NAFTA"); availability and cost of trucks, railcars, barges and ships, as well as their licensed operators, for transport of our materials; labor shortages and constraints; terrorist and organized criminal activities as well as geopolitical events, such as war and armed conflicts, including the current war between Russia and Ukraine; declarations of insolvency or bankruptcy, or becoming subject to similar proceedings; and, natural disasters and other unforeseen events (including global health hazards such as COVID-19). 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Readers should review future reports filed by us with the U.S. Securities and Exchange Commission and the Mexican Stock Exchange (Bolsa Mexicana de Valores). This presentation also includes statistical data regarding the production, distribution, marketing and sale of cement, ready mix concrete, clinker, aggregates, and Urbanization Solutions. Unless the context indicates otherwise, all references to pricing initiatives, price increases or decreases, refer to CEMEX's prices for CEMEX's products. We generated some of this data internally, and some was obtained from independent industry publications and reports that we believe to be reliable sources. We have not independently verified this data nor sought the consent of any organizations to refer to their reports in this presentation.

UNLESS OTHERWISE NOTED, ALL FIGURES ARE PRESENTED IN DOLLARS,

BASED ON INTERNATIONAL FINANCIAL REPORTING STANDARDS, AS APPLICABLE

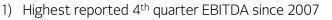
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#### Key highlights in **Fourth Quarter 2022**



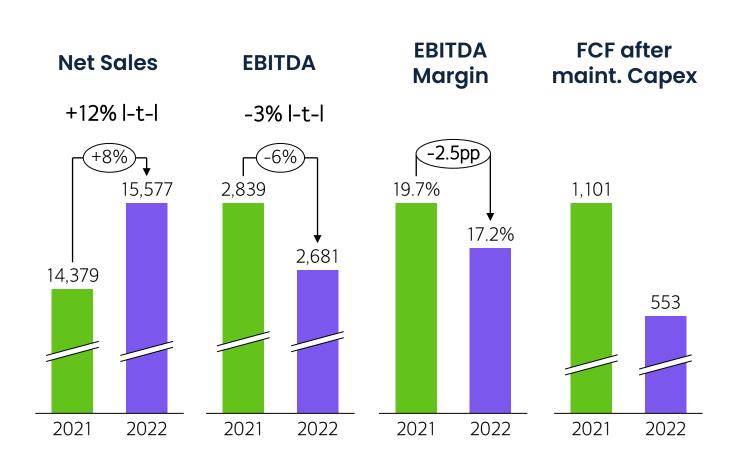


- 17% to 20% price growth
- EBITDA growth in regions representing ~90% of Net Sales
- Record 4<sup>th</sup> quarter EBITDA<sup>1</sup> in the US
- Growing evidence of margin recovery
- Growth investments contributed to ~\$100 M of incremental EBITDA in 2022
- ~\$600 M of divestments during 2022
- Credit rating upgrade to "BB+" from S&P
- Achieved SBTI's validation for our new 2030 targets and 2050 net zero goal, under their newly announced 1.5°C scenario
- Record reduction in CO<sub>2</sub> emissions in 2022
- Launch of Regenera, our global waste management business, contributing to a more circular society
- Net income, proforma for non-cash goodwill impairment, rose 36%
- ROCE at 12.1%<sup>2</sup>, well above our cost of capital



## FY 2022: Despite unprecedented volatility, resilient EBITDA

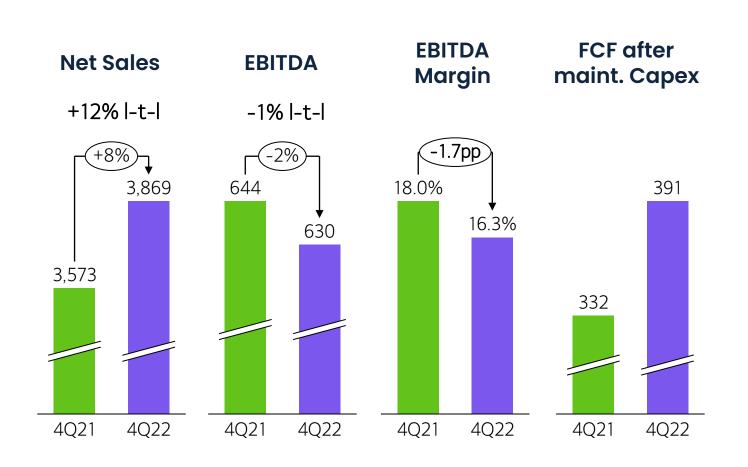


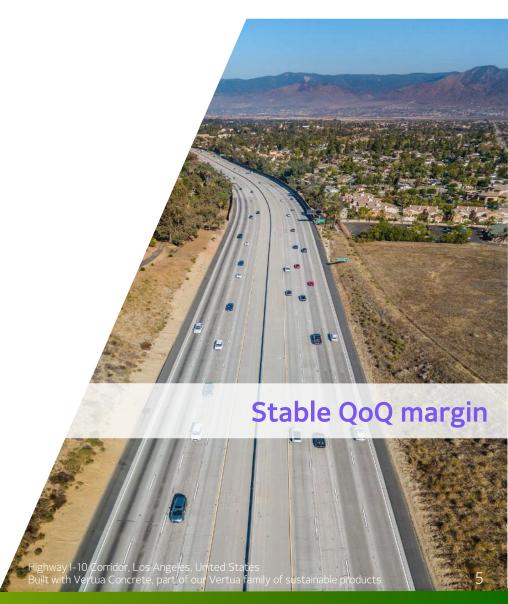




### 4Q22: Improving EBITDA margin trend

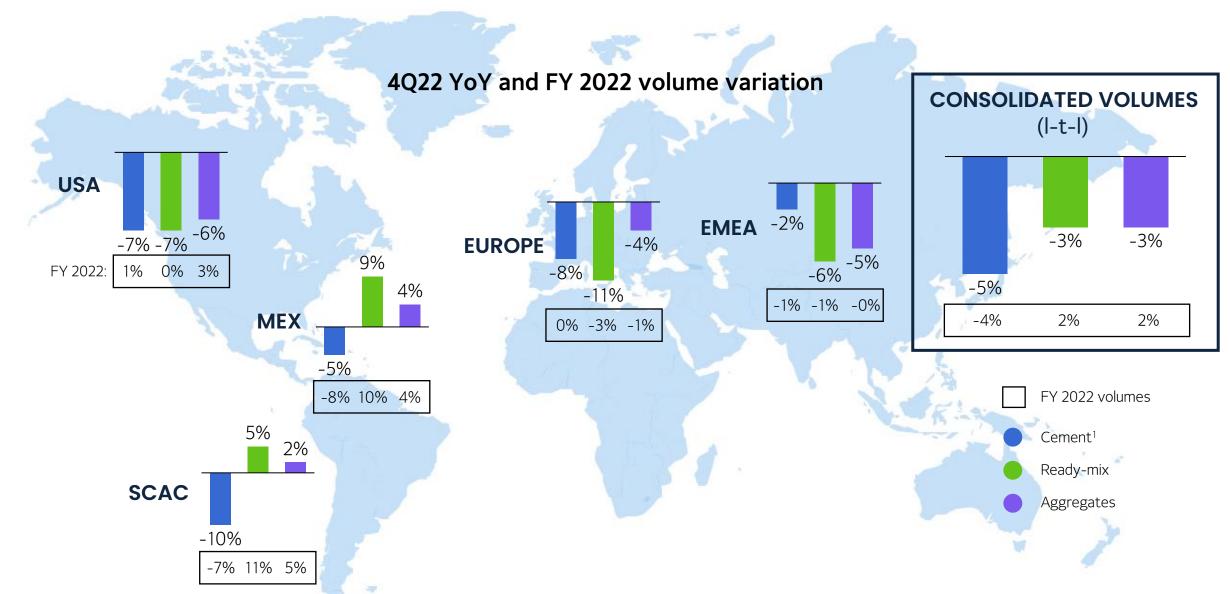






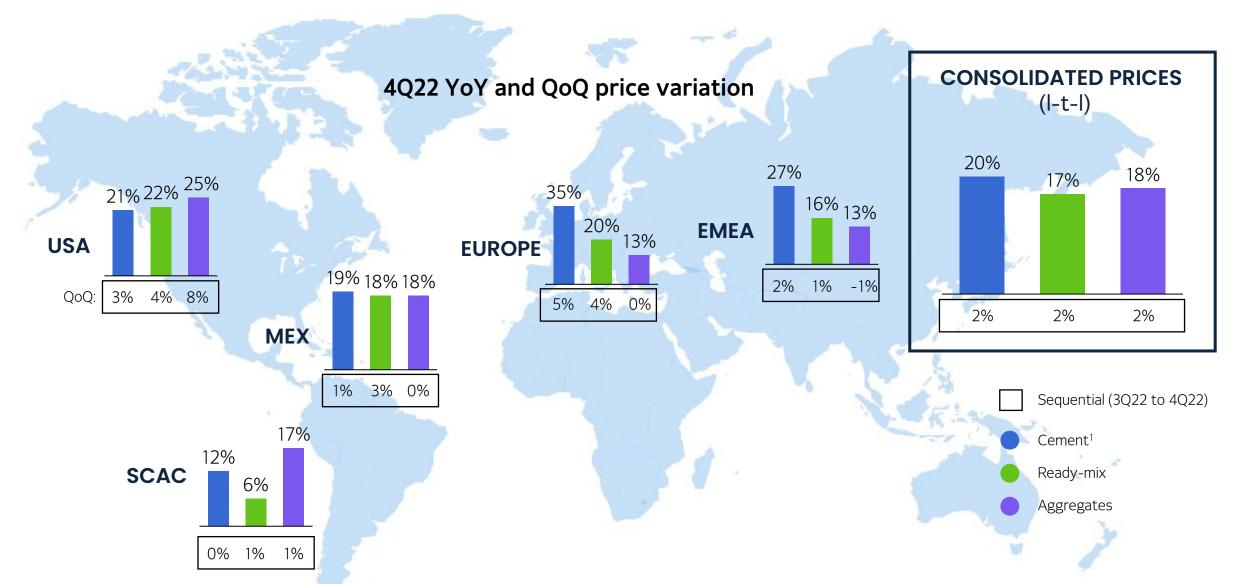
### Volumes impacted by slowing demand





### Double-digit growth in pricing across all regions



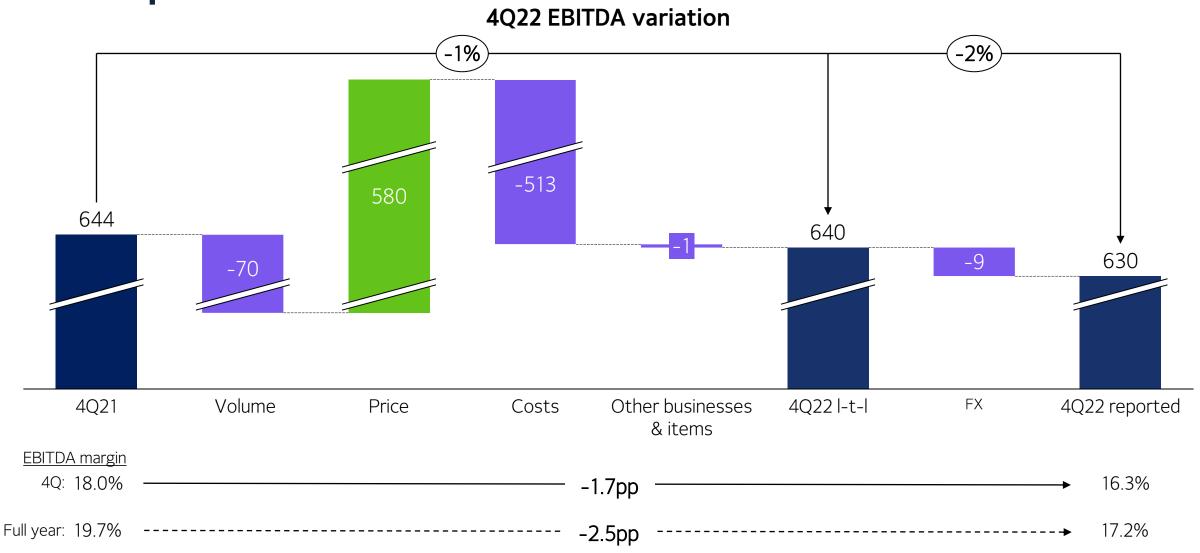


<sup>1)</sup> Gray domestic cement

### Net contribution of pricing over cost continues to grow in



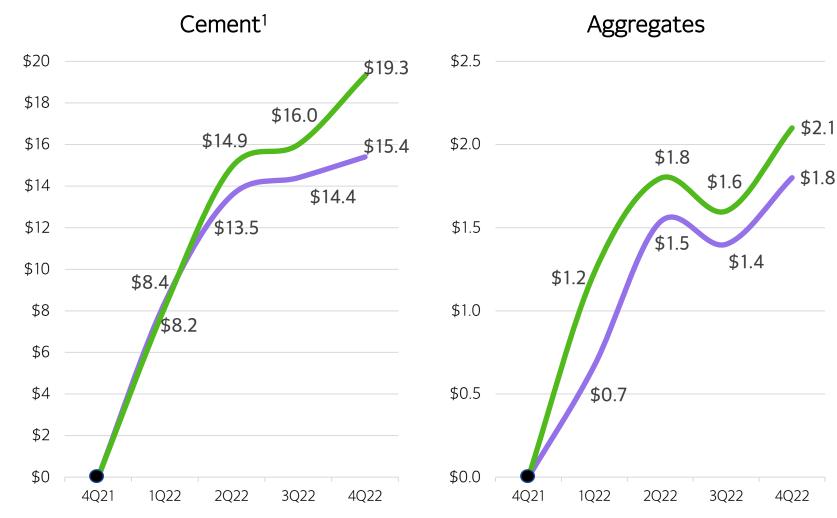
fourth quarter



## In 4th quarter, cement pricing transitioning from covering dollar cost of inflation to recovering margin



Unitary PricesUnitary Costs





U.S. dollars per ton

<sup>1)</sup> Own produced cement

## Leading the industry with climate ambition... and executing





#### **SBTi validation**

of net-zero CO<sub>2</sub> goals under 1.5°C scenario





Net  $CO_2$  emissions down ~5% vs 2021 and ~9% in last two years



#### Records:

- Alternative fuels substitution rate of 35%, +6pp YoY
- Clinker factor of
   74.3%, -1.5pp YoY



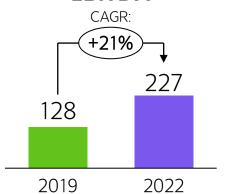
High levels of adoption for our Vertua products:

- 41% for cement<sup>1</sup>,
   +14.8pp YoY
- **33%** for readymix<sup>2</sup>, +16.1pp YoY

### Regenera: CX's new global waste management business

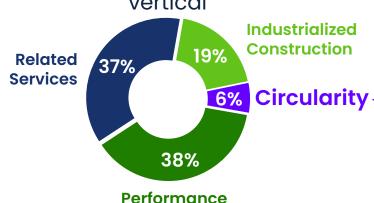


#### **Urbanization Solutions EBITDA**



#### 2022 EBITDA contribution

from each Urbanization Solution's vertical



**Materials** 

**Fastest growing vertical** 

# Regenera

Committed to Circularity

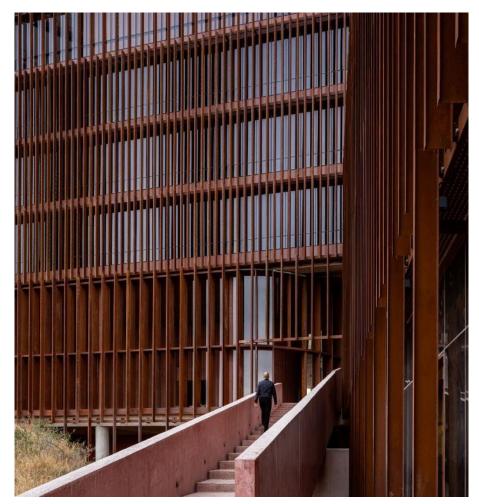
CEMEX managed 65 times<sup>1</sup> the waste we generated in 2022

EBITDA in millions of U.S. dollars. 1) Preliminary figure for 2022



#### Mexico: Quarterly EBITDA up mid-single digit





Avancer Tower, San Luis, Mexico Built with Fortis, part of our Vertua family of sustainable products

|                         | 4Q22    | 2022    |
|-------------------------|---------|---------|
| Net Sales               | 1,016   | 3,842   |
| % var (I-t-I)           | 13%     | 9%      |
| Operating EBITDA        | 271     | 1,133   |
| % var (I-t-I)           | 4%      | (5%)    |
| Operating EBITDA margin | 26.7%   | 29.5%   |
| pp var                  | (2.2pp) | (4.1pp) |

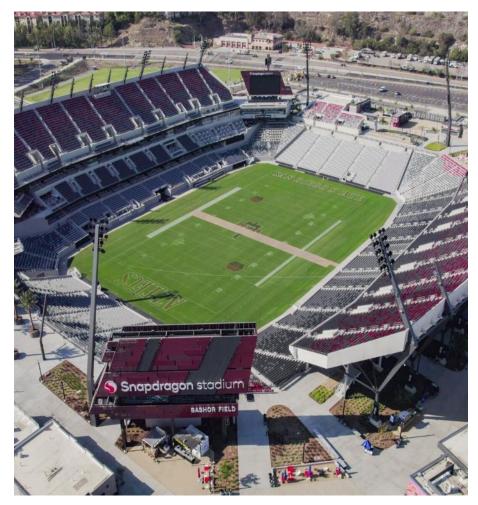
- Growth in formal sector explained by nearshoring investments, tourism construction, and distribution and logistic activity
- Bagged cement continue moderating due to elevated inflation
- Price increases supporting top line growth
- Margin declined in 4Q22 due to higher energy, raw materials, freight, and wages, as well as a negative product mix effect
- Alternative fuels exceeded 40% in 4Q22, highest on record, and ~11pp higher for FY 2022
- Announced double digit price increases for all products, effective Jan 1<sup>st</sup> to cope with input cost inflation

## US: Record fourth quarter EBITDA<sup>1</sup> despite adverse weather conditions



|                         | 4Q22  | 2022    |
|-------------------------|-------|---------|
| Net Sales               | 1,221 | 5,038   |
| % var (I-t-I)           | 12%   | 16%     |
| Operating EBITDA        | 202   | 762     |
| % var (I-t-I)           | 16%   | (0%)    |
| Operating EBITDA margin | 16.5% | 15.1%   |
| pp var                  | 0.6pp | (2.4pp) |

- Strong double-digit price increases across all products offsetting lower volumes during the quarter
- Sequential margin improvement for the 2<sup>nd</sup> straight quarter with lower maintenance and higher prices outpacing input cost inflation
- Full-year EBITDA driven by mid-teen percentage pricing and low single digit volume growth
- Recently announced acquisition of Atlantic Minerals to expand our US aggregates reserves by ~20%
- Expect weaker residential volumes in 2023, partially offset by Industrial & Commercial and Infrastructure sectors



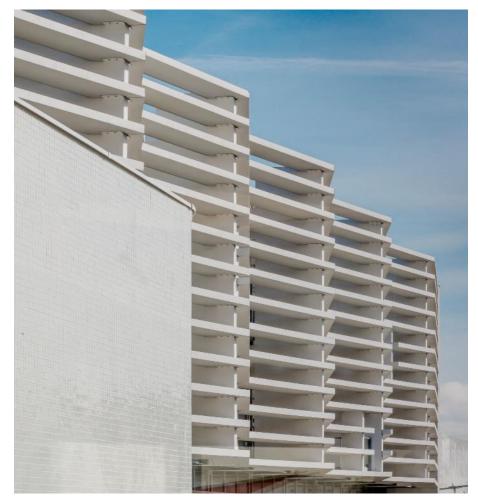
SDSU Snapdragon Stadium, San Diego, United States Built with Vertua concrete, part of our Vertua family of sustainable products

### EMEA: Consistent growth in Sales and EBITDA throughout 2022 despite volatility



|                         | 4Q22    | 2022    |
|-------------------------|---------|---------|
| Net Sales               | 1,199   | 4,930   |
| % var (l-t-l)           | 14%     | 14%     |
| Operating EBITDA        | 146     | 670     |
| % var (I-t-I)           | 2%      | 11%     |
| Operating EBITDA margin | 12.2%   | 13.6%   |
| pp var                  | (1.6pp) | (0.4pp) |

- Strong top line growth driven by double-digit increase in prices across all products, with sequential price growth for cement and ready-mix
- Volumes in Europe and the Philippines declined in 4Q22, reflecting macro weakness, but partially offset by growth in Egypt and UAE
- Resilient EBITDA margin in Europe, declining only 0.5pp in 4Q22, despite volatility
- 41% reduction in CO<sub>2</sub> emissions in Europe; well positioned to reach the EU 55% goal for 2030
- Strong operational and financial performance in Israel and Egypt



College Gilbert Charbroux, Lyon, France Built with Insularis, part of our Vertua family of sustainable products

## SCAC: Strong pricing performance driving top-line growth





Fajas MyD, Medellín, Colombia Built with Vertua Concrete, part of our Vertua family of sustainable products

|                         | 4Q22    | 2022    |
|-------------------------|---------|---------|
| Net Sales               | 377     | 1,605   |
| % var (l-t-l)           | 2%      | 6%      |
| Operating EBITDA        | 84      | 382     |
| % var (l-t-l)           | (13%)   | (8%)    |
| Operating EBITDA margin | 22.4%   | 23.8%   |
| pp var                  | (3.0pp) | (3.1pp) |

- Pricing responsible for the quarterly and full-year top-line growth, with double digit increase in cement
- Self-construction sector continues moderating while formal activity is driven by the industrial and housing sectors
- Decline in quarterly EBITDA and EBITDA margins mainly due to higher energy, freight and raw materials
- In Colombia, we expect that construction activity in 2023 will be driven by social housing and infrastructure projects in Bogota
- In the Dominican Republic, demand should remain supported by the continuation of tourism and industrial investments

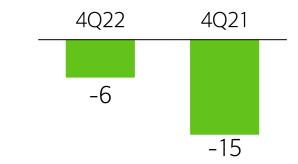


#### FCF after maintenance capex higher in 4Q22

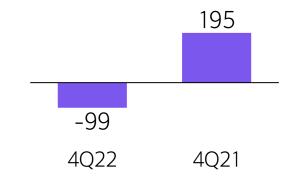


|   | January | / - Decen | nber  | Four  | th Qua | rter  |
|---|---------|-----------|-------|-------|--------|-------|
|   | 2022    | 2021      | % var | 2022  | 2021   | % var |
| Operating EBITDA  | 2,681   | 2,839     | (6%)  | 630   | 644    | (2%)  |
| - Net Financial Expense   | 529     | 574       |       | 132   | 123    |       |
| - Maintenance Capex   | 888     | 706       |       | 301   | 333    |       |
| - Change in Working Capital   | 515     | 137       |       | (307) | (254)  |       |
| - Taxes Paid  | 197     | 194       |       | 41    | 40     |       |
| - Other Cash Items (net)  | 6       | 152       |       | 74    | 88     |       |
| <ul> <li>Free Cash Flow</li> <li>Discontinued Operations</li> </ul> | (6)     | (25)      |       | (3)   | (18)   |       |
| Free Cash Flow after<br>Maintenance Capex                           | 553     | 1,101     | (50%) | 391   | 332    | 18%   |
| - Strategic Capex   | 475     | 380       |       | 191   | 105    |       |
| Free Cash Flow  | 78      | 722       | (89%) | 201   | 227    | (12%) |

#### Average working capital days



### Controlling Interest Net Income US\$ M

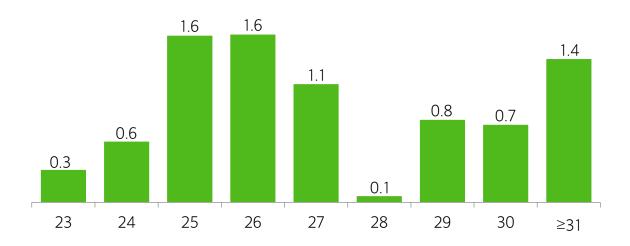


## Further strengthening our capital structure in a volatile environment



### Debt maturity profile as of December 2022

Billions of U.S. dollars



No material refinancing needs until 2025

- Reduced total debt during the year by \$409 M.
   Bought back \$1.2 B of bonds at a discount
- Protected against rising interest rates, with 71% of our debt at fixed rates
- Risk management strategies offsetting weaker currencies, higher interest rates and energy costs
- Accounts receivables securitization programs
   (~\$750 M) now under our sustainability-linked
   financing framework. Approximately 42% of our
   debt now linked to sustainability KPIs
- Credit rating upgrades from S&P and Fitch, to one notch below investment grade



### 2023 guidance<sup>1</sup>



| Operating EBITDA <sup>2</sup>      | Low single-digit increase   |
|------------------------------------|---|
| Consolidated volume growth         | Low single-digit decrease for Cement<br>Low single-digit decrease for Ready-mix<br>Low single-digit increase for Aggregates |
| Energy cost/ton of cement produced | ~10% increase   |
| Capital expenditures               | ~\$1,250 million total<br>~\$850 million Maintenance, ~\$400 million Strategic  |
| Investment in working capital      | ~\$250 million  |
| Cash taxes                         | ~\$250 million  |
| Cost of debt <sup>3</sup>          | Increase of ~\$70 million   |

<sup>1)</sup> Reflects CEMEX's current expectations

<sup>2)</sup> Like-to-like for ongoing operations and assuming December 31, 2022 FX levels

<sup>3)</sup> Including perpetual bonds and subordinated notes with no fixed maturity and the effect of our EUR-USD cross-currency swap

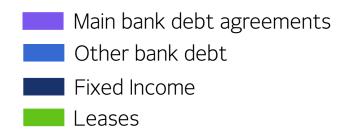


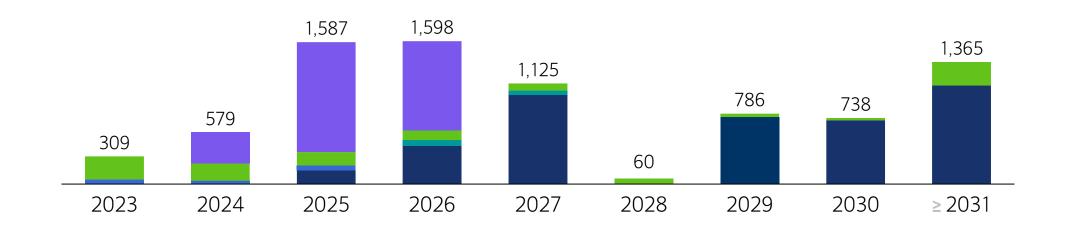
### Debt maturity profile as of December 31, 2022



Total debt as of December 31, 2022: \$8,147 million

Average life of debt: 5.0 years





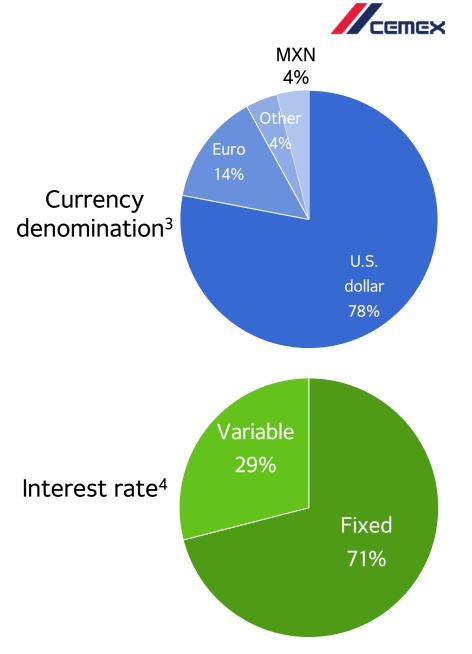
### Consolidated volumes and prices



|                      |                | 2022 vs. 2021 | 4Q22 vs. 4Q21 | 4Q22 vs. 3Q22 |
|----------------------|----------------|---------------|---------------|---------------|
|                      | Volume (I-t-I) | (4%)          | (5%)          | (4%)          |
| Domestic gray cement | Price (USD)    | 13%           | 17%           | 2%            |
|                      | Price (I-t-I)  | 17%           | 20%           | 2%            |
|                      | Volume (I-t-I) | 2%            | (3%)          | (5%)          |
| Ready mix            | Price (USD)    | 10%           | 13%           | 2%            |
|                      | Price (I-t-I)  | 13%           | 17%           | 2%            |
|                      | Volume (I-t-I) | 2%            | (3%)          | (7%)          |
| Aggregates           | Price (USD)    | 9%            | 13%           | 3%            |
|                      | Price (I-t-I)  | 13%           | 18%           | 2%            |
|                      |                |               |               |               |

#### Additional information on debt

|  |       | ourth Quart |       | Third Quarter |
|--|-------|-------------|-------|---------------|
|  | 2022  | 2021        | % var | 2022          |
| Total debt <sup>1</sup>                  | 8,147 | 8,555       | (5%)  | 8,188         |
| Short-term                               | 4%    | 4%          |       | 5%            |
| Long-term                                | 96%   | 96%         |       | 95%           |
| Cash and cash equivalents                | 495   | 613         | (19%) | 397           |
| Netdebt                                  | 7,652 | 7,942       | (4%)  | 7,791         |
| Consolidated net debt <sup>2</sup>       | 7,620 | 7,921       | (4%)  | 7,669         |
| Consolidated leverage ratio <sup>2</sup> | 2.84  | 2.73        |       | 2.82          |
| Consolidated coverage ratio <sup>2</sup> | 6.27  | 5.99        |       | 6.51          |

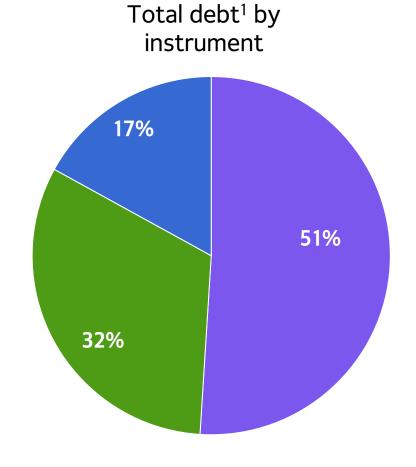


- 1) Includes leases, in accordance with International Financial Reporting Standard (IFRS)
- 2) Calculated in accordance with our contractual obligations under our main bank debt agreements
- 3) Includes the effect of our EURUSD cross-currency swap
- 4) Includes the effect of our interest rate derivatives, as applicable

#### Additional information on debt

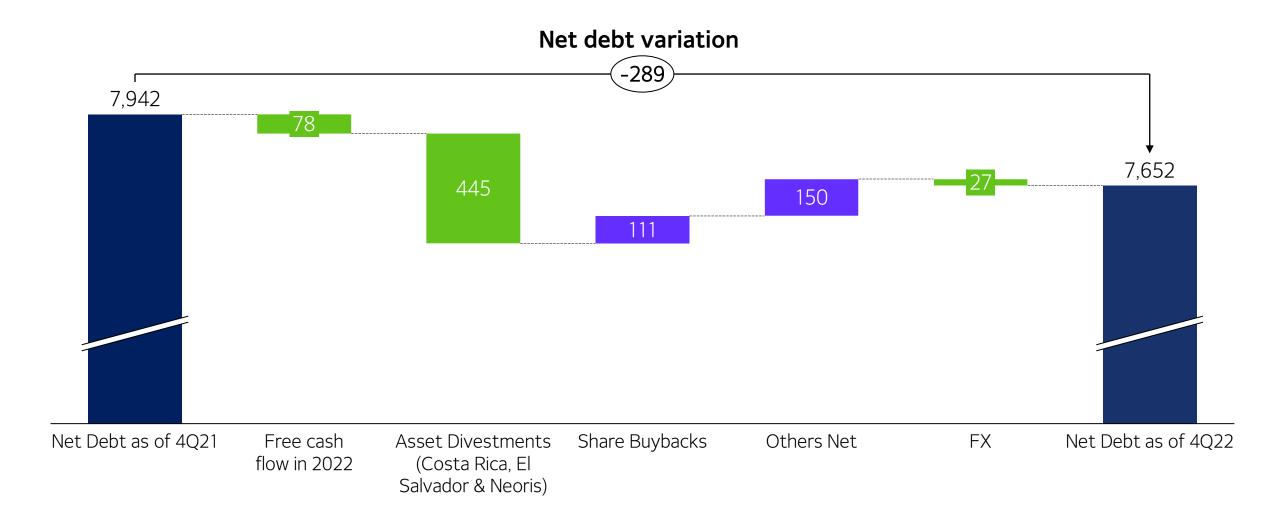


|                             | Fourth | Fourth Quarter |       | d Quarter  |
|-----------------------------|--------|----------------|-------|------------|
|                             | 2022   | % of total     | 2022  | % of total |
| Fixed Income                | 4,139  | 51%            | 4,103 | 50%        |
| ■ Main Bank Debt Agreements | 2,578  | 32%            | 2,522 | 31%        |
| Others <sup>1</sup>         | 1,430  | 17%            | 1,562 | 19%        |
| Total Debt                  | 8,147  |                | 8,188 |            |



### Reduced net debt by ~\$290 M during the year





## 4Q22 volume and price summary: selected countries and regions



|                    | Domestic gray cement |              |            |        | Ready mix     |            |        | Aggregates    |            |  |
|--------------------|----------------------|--------------|------------|--------|---------------|------------|--------|---------------|------------|--|
|                    |                      | 4Q22 vs. 4Q2 | 1          |        | 4Q22 vs. 4Q21 |            |        | 4Q22 vs. 4Q21 |            |  |
|                    | Volume               | Price (USD)  | Price (LC) | Volume | Price (USD)   | Price (LC) | Volume | Price (USD)   | Price (LC) |  |
| Mexico             | (5%)                 | 26%          | 19%        | 9%     | 25%           | 18%        | 4%     | 26%           | 18%        |  |
| U.S.               | (7%)                 | 21%          | 21%        | (7%)   | 22%           | 22%        | (6%)   | 25%           | 25%        |  |
| Europe             | (8%)                 | 20%          | 35%        | (11%)  | 8%            | 20%        | (4%)   | 1%            | 13%        |  |
| Israel             | N/A                  | N/A          | N/A        | (2%)   | 0%            | 12%        | (6%)   | (1%)          | 10%        |  |
| Philippines        | (5%)                 | (3%)         | 9%         | N/A    | N/A           | N/A        | N/A    | N/A           | N/A        |  |
| Colombia           | 2%                   | (10%)        | 11%        | 5%     | (13%)         | 7%         | 3%     | (3%)          | 19%        |  |
| Panama             | 5%                   | (3%)         | (3%)       | 74%    | 10%           | 10%        | 31%    | 27%           | 27%        |  |
| Dominican Republic | (2%)                 | 24%          | 21%        | (2%)   | 19%           | 16%        | N/A    | N/A           | N/A        |  |
|                    |                      |              |            |        |               |            |        |               |            |  |

## 2022 volume and price summary: selected countries and regions



|                    | Domestic gray cement |               |            |        | Ready mix     |            |        | Aggregates    |            |  |
|--------------------|----------------------|---------------|------------|--------|---------------|------------|--------|---------------|------------|--|
|                    |                      | 2022 vs. 2021 |            |        | 2022 vs. 2021 |            |        | 2022 vs. 2021 |            |  |
|                    | Volume               | Price (USD)   | Price (LC) | Volume | Price (USD)   | Price (LC) | Volume | Price (USD)   | Price (LC) |  |
| Mexico             | (8%)                 | 19%           | 16%        | 10%    | 18%           | 15%        | 4%     | 22%           | 19%        |  |
| U.S.               | 1%                   | 16%           | 16%        | 0%     | 15%           | 15%        | 3%     | 16%           | 16%        |  |
| Europe             | 0%                   | 12%           | 26%        | (3%)   | 2%            | 15%        | (1%)   | (2%)          | 10%        |  |
| Israel             | N/A                  | N/A           | N/A        | 4%     | 6%            | 10%        | 3%     | 4%            | 9%         |  |
| Philippines        | (10%)                | (1%)          | 9%         | N/A    | N/A           | N/A        | N/A    | N/A           | N/A        |  |
| Colombia           | (1%)                 | (4%)          | 8%         | 14%    | (8%)          | 4%         | 16%    | (4%)          | 8%         |  |
| Panama             | 7%                   | (4%)          | (4%)       | 44%    | 4%            | 4%         | 20%    | 18%           | 18%        |  |
| Dominican Republic | (7%)                 | 22%           | 18%        | 10%    | 16%           | 12%        | N/A    | N/A           | N/A        |  |
|                    |                      |               |            |        |               |            |        |               |            |  |

## 2023 expected volume outlook¹: selected countries/regions



|                    | Cement                           | Ready-mix                       | Aggregates                       |
|--------------------|----------------------------------|---------------------------------|----------------------------------|
| CEMEX              | Low single-digit decline         | Low single-digit decline        | Low single-digit increase        |
| Mexico             | Flat                             | Mid single-digit increase       | High single-digit increase       |
| USA                | Low single-digit decline         | Low single-digit decline        | Low single-digit decline         |
| Europe             | Mid to high single-digit decline | Low to mid single-digit decline | Flat to low single-digit decline |
| Colombia           | Flat                             | High single-digit increase      | N/A                              |
| Panama             | Flat                             | ≥25% increase                   | N/A                              |
| Dominican Republic | Flat to low single-digit decline | Mid single-digit increase       | N/A                              |
| Israel             | N/A                              | Low single-digit decline        | Low single-digit decline         |
| Philippines        | Flat to low single-digit decline | N/A                             | N/A                              |

#### **Relevant ESG indicators**



| Carbon strategy                               | 2022  | 2021  |
|---|-------|-------|
| Kg of CO <sub>2</sub> per ton of cementitious | 564   | 591   |
| Alternative fuels (%)                         | 35%   | 29%   |
| Clinker factor                                | 74.3% | 75.8% |

| Customers and suppliers  | 4Q22 | 4Q21 | 2021 |
|--------------------------|------|------|------|
| Net Promoter Score (NPS) | 66   | 69   | 68   |
| % of sales using CX Go   | 61%  | 60%  | 62%  |

| Low-carbon products                          | 2022 | 2021 |
|--|------|------|
| Blended cement as % of total cement produced | 75%  | 68%  |
| Vertua concrete as % of total                | 33%  | 17%  |

| Health and safety                                | 2022 | 2021 |
|--|------|------|
| Employee fatalities                              | 3    | 1    |
| Employee L-T-I frequency rate                    | 0.5  | 0.5  |
| Operations with zero fatalities and injuries (%) | 95%  | 95%  |

#### **Definitions**



SCAC South, Central America and the Caribbean

EMEA Europe, Middle East, Africa and Asia

Cement When providing cement volume variations, refers to domestic gray cement operations (starting in 2Q10, the base for reported cement volumes changed from total domestic cement including clinker to domestic gray cement)

Investments incurred for the purpose of ensuring the company's operational continuity. These include capital expenditures on

LC Local currency

I-t-l (like to like) On a like-to-like basis adjusting for currency fluctuations and for investments/divestments when applicable

Maintenance capital expenditures projects required to replace obsolete assets or maintain current operational levels, and mandatory capital expenditures, which are projects required to comply with governmental regulations or company policies

Operating EBITDA Operating earnings before other expenses, net plus depreciation and operating amortization

IFRS International Financial Reporting Standards, as issued by the International Accounting Standards Board

Pp Percentage points

Prices All references to pricing initiatives, price increases or decreases, refer to our prices for our products

Strategic capital expenditures

Investments incurred with the purpose of increasing the company's profitability. These include capital expenditures on projects designed to increase profitability by expanding capacity, and margin improvement capital expenditures, which are projects designed to increase profitability by reducing costs

USD U.S. dollars

% var Percentage variation

#### **Contact Information**



#### <u>Investors</u> <u>Relations</u>

In the **United States** +1 877 7CX NYSE

In **Mexico** +52 81 8888 4292

ir@cemex.com

#### **Stock Information**

NYSE (ADS): CX

Mexican Stock Exchange: CEMEXCPO

Ratio of CEMEXCPO to CX:
10 to 1